

About Environet UK Ltd

Operating across the UK, Environet is a well-established and leading specialist in Japanese knotweed and other invasive plants. We provide consulting and contracting services on the treatment and removal of the more challenging and damaging invasive plants in both the residential and commercial sectors.

To support our growth across the country, we are looking for a self-motivated and dynamic individual to fill the role of Consultant to cover the South Central/East of the UK.

On the 31st July 2020, Environet UK Ltd became an employee-owned business. It is now 100% owned by its staff, who have a vested interest in its success.

About The Role at Environet UK

An exciting job opportunity has arisen for an enthusiastic and dynamic/driven Consultant to join an ambitious, growing, 100% employee-owned company who can offer career development opportunities and the chance to be part of their extensive growth plans. The Consultant will be part of a small team, and as such will need to be someone who enjoys a varied role.

Experience in knotweed and invasive plants, surveying or property industries would be beneficial but is not essential, as you will be provided with full training on invasive plants and the company's processes and procedures.

Ideally you will live in Surrey/Sussex region and be willing to spend at least 1 day per week in our Woking office, with the remainder of the week either on site visits or working from home.

Main Responsibilities

The role is to provide technical advice through face to face and written reports as necessary to customers and prospective customers and to also sell the company's contracting services.

- Carrying out paid residential surveys, preparing and submitting Management Plans
- Where suitably qualified, to carry out commercial surveys, to meet clients on site, to advise on the treatment options, and to prepare proposals which include technical recommendations with costings
- Follow up all proposals in a timely fashion with the aim of securing instructions for treatment/ removal work
- Assist with marketing initiatives as required e.g. delivering webinars, networking events, etc.

Consultant (SE)

- Build relationships with professional advisors, such as solicitors, surveyors and estate agents, as well as existing and potential clients to develop repeat/referral business.

Person Specification Skills

- Self-motivated, dynamic and enthusiastic
- Excellent communication skills, both verbal and written
- Awareness and ability to make a positive impact with prospective and existing customers.
- Excellent inter-personal skills, particularly listening and empathy
- Excellent time keeping
- Able to work successfully alone as well as within a team to pre-determined objectives and targets
- Excellent organisational skills and great attention to detail

Knowledge

- Strong administration skills including MS Word, Excel
- Degree level or equivalent
- Full driving licence

Experience

- Undertaking field surveys, collating data and report writing would be beneficial
- Customer facing sales experience
- 1-2 years in Surveying, Environmental or related industry preferable

Salary/Remuneration

The salary for the position is circa £30,000-£35,000 per annum DOE

Benefits

100% Employee-Owned Company with Employee Ownership Bonus Scheme (Eligible after 12m service)

Work from home

Company events

Sick pay

Pension

Bike to work scheme

Death in service scheme

Company vehicle